



THE CULTURE OF BUILDING



2021  
**COMPANY  
PROFILE**





# ICM GROUP

## THE CULTURE OF BUILDING

The origins of the Group date back to 1921 with the establishment of the Company in Recoaro Terme (Vicenza, Italy). In the Fifties and Sixties after moving to Vicenza, the company acquired contracts in the field of major works, both public and private, and developed a full range of industrial initiatives related to the construction industry (production plants for prefabrication, for the production of concrete, for the processing of iron for reinforced concrete).

In 1976 the scope of the company extended abroad with the establishment of Delma S.p.A. and the acquisition of important work contracts in extra european countries. Currently, the Group is active in large civil, industrial and infrastructural engineering projects. In Italy it is among the top ten most important national companies in terms of turnover, number of employees and order backlog, as well as being among the top two hundred and fifty international companies, according to the ENR ranking. In addition to the construction sector, the Group operates in the field of environmental, real estate and financial sectors. The Group companies belong to the most qualified italian and international associations and bodies.

# MISSION

The ICM Group stands as a General Contractor for the realization of important works, both in terms of value and technical content, for public bodies and private contractors, in Italy and abroad.

The implementation of new industrial regulations and policies in the sector, the increasing globalization of the market, the growing presence of european competitors and the contraction of the italian market due to the current economic situation, together with the consideration that the environmental context can no longer be understood as a mere passive receiver space but as an asset to be valued and protected, requires a quick transformation and adaptation of the companies operating in the construction industry.

# VALUES

The ICM Group has always been inspired by the principles of fairness, transparency and confidentiality, as well as respect for human dignity and the environment in which it operates.

Human resources are the Group's most important asset, and therefore the primary target is to provide the necessary training and to operate under maximum safety conditions.

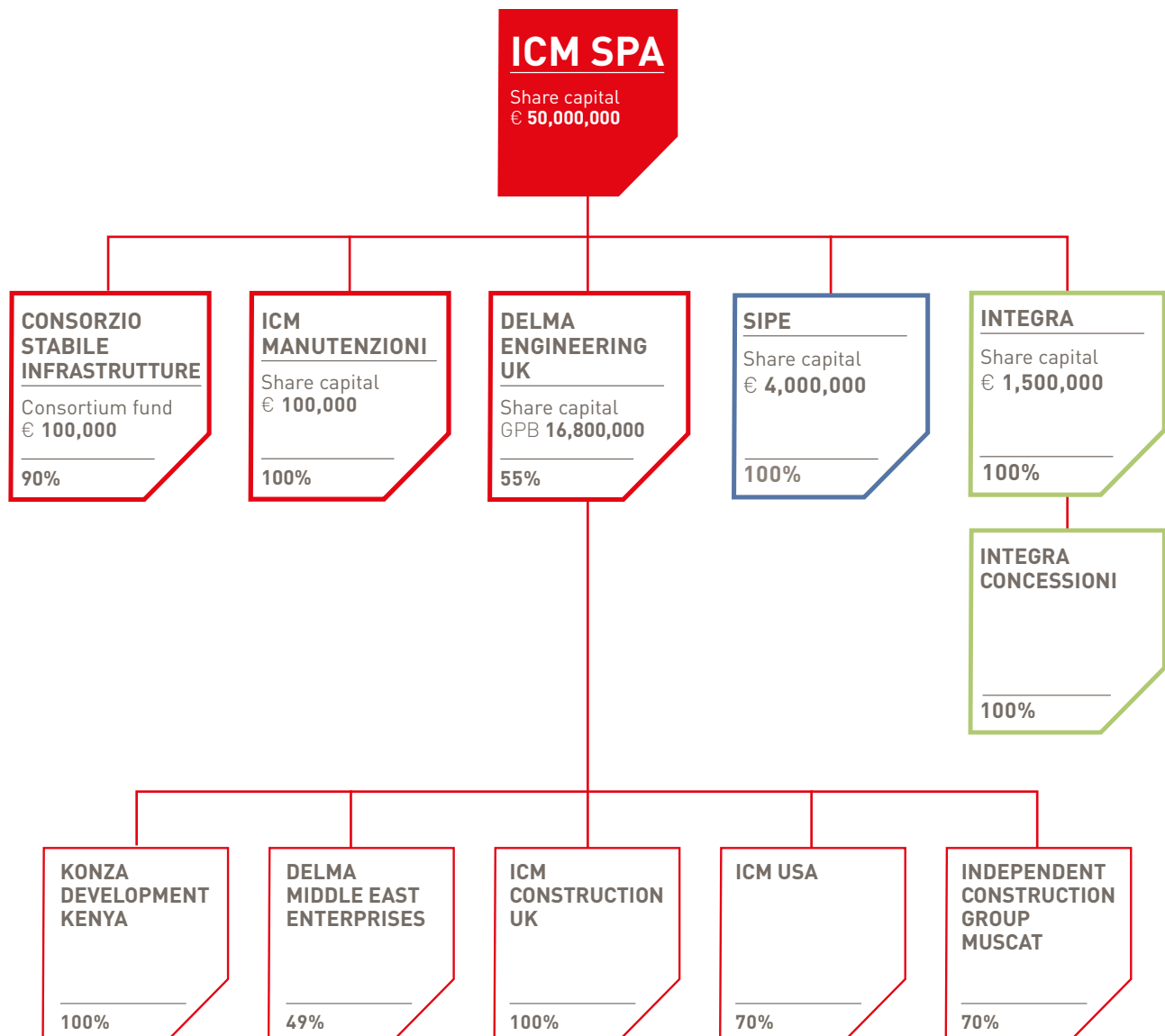
Moreover, through specific improvement programs, the company aims at preserving natural resources and minimizing or eliminating the negative environmental effects and risks associated with its production cycles and services, thus ensuring a socially responsible product and service and promoting the search for processes with low environmental impact, alternative to those currently used.





# THE GROUP

- CONSTRUCTION
- PREFABRICATION
- ECOLOGY AND CONCESSIONS









# THE GROUP COMPANIES

## ICM SPA

ICM S.p.A., the Group's operating holding company, has gained many years of experience, both in the public and private construction sector, by building large residential, office and commercial complexes, and infrastructures such as road works in general, reinforced concrete and metal structure viaducts, airports and railway works, tunnels, special foundations, hydraulic works, aqueducts, sewerage, dams and maritime works.

Being among the first companies qualified to carry out public works by the SOA body, the certification held by the company includes 36 category registrations, 15 of which for an unlimited amount. The company is also a member of associations and bodies in the construction sector such as ANCE (Italian Association of Private Construction Contractors). Since 2002, the company has acquired the certification of the Quality Management System in accordance with UNI EN ISO 9001 and subsequently the certifications of the Environmental Management System in accordance with UNI EN ISO 14001 and that of the Occupational Health and Safety Management System in accordance with BS OHSAS 18001. Since January 2021, the company can boast the UNI ISO 39001 certification related to the Traffic Management System.

The company has its own system following the principles of legality based on a Code of Ethics inspired by the principles of fairness, transparency, honesty, integrity in accordance with the highest national and international standards and guidelines. The Organization, Management and Control Model inspired by it implements its principles by translating them into a procedural system. Such a system constitutes a strict behavioral code that all subjects operating in the interest of the company are called upon to comply with, thus ensuring the effective maintenance of a system to prevent crimes, in accordance with the Italian Legislative Decree 231/2001 and international best practices.

## S.I.P.E. SOCIETÀ INDUSTRIALE PREFABBRICATI EDILI SPA

S.I.P.E. - Società Industriale Prefabbricati Edili - S.p.A., established in 1963, operates in the industrialized construction sector allowing, through the use of its prefabricated structures, the integral construction of civil, industrial and commercial buildings.

S.I.P.E. S.p.A. holds patents relating to advanced technological processes for the use of prefabrication in seismic areas.

S.I.P.E. S.p.A. has a prominent position in the reference market (Northern Italy) thanks also to the significant investments made for the construction of the new production plant (which covers an area of over 115,000 square meters) and the new production lines of Almisano.

## INTEGRA SRL

Integra S.r.l. has been operating in the field of services and plants for the environmental protection and the preservation of natural resources since 1983.

In this context, it designs, builds and manages plants for water purification/potabilization plants, liquid waste treatment and disposal plants, as well as carrying out environmental reclamation, implementing the securing of contaminated sites and providing for the intermediation of waste in addition to having a certified analysis laboratory.

Integra follows and develops the opportunities offered by the market in the concession sector, through the subsidiary Integra Concessioni S.r.l., in which the concession activities currently in place have merged.

The two companies have their own liquid waste treatment platforms, authorized under normal conditions, with a total potential of over 100,000 tons per year.

### **DELMA ENGINEERING UK LTD**

It is the sub holding company established in England in order to coordinate the Group's activity abroad through subsidiaries. The company is 45% owned by Simest S.p.A. - Cassa Depositi e Prestiti Group.

### **CONSORZIO STABILE INFRASTRUTTURE**

It is a Consortium composed entirely by companies belonging to the Group (ICM S.p.A. 90% - S.I.P.E. S.p.A. 5% - Integra S.r.l. 5%) pursuant to art. 36 of Italian Legislative Decree 163/2006.

The Consortium aims at carrying out contracts in Italy and abroad both for works of construction and infrastructure, making use of the operational structures, resources and experience gained by all three companies of the consortium.



# MAIN SITES IN PROGRESS

## IN ITALY

<b>BOLOGNA</b>	Building	<b>Cineca</b> - Design and construction of site adaptation works for the Euro HPC supercomputer
<b>BRESCIA</b>	Railways	<b>RFI</b> - Construction of the HS/HC railway line between Milano and Verona, second functional lot Brescia-Verona
<b>CATANIA</b>	Military	<b>US Navy</b> - Construction of two hangars in Sigonella
<b>FERRARA</b>	Building	<b>Miscellaneous customers</b> - Works at the petrochemical industrial site "Enichem"
<b>GENOVA</b>	Tunnels	<b>Autostrade per l'Italia</b> - Various tunnel maintenance agreements
<b>NAPOLI</b>	Railways	<b>Ente Autonomo Volturno</b> - Modernization and upgrading of the former "Alifana" railway line between Piscinola and Secondigliano
	Railways	<b>Ente Autonomo Volturno</b> - Modernization and upgrading of the former "Alifana" railway line between Secondigliano and Di Vittorio
	Subways	<b>Ansaldo STS</b> - Napoli Subway, various lots line 1 and line 6
	Military	<b>US Navy</b> - Framework Contract "MACC Napoli"
<b>NUORO</b>	Dams	<b>Consorzio Bonifica Sardegna Centrale</b> Construction of Maccheronis Dam
<b>PIACENZA</b>	Building	<b>Generali SpA Real Estate</b> Logistics hub called TP-5
<b>REGGIO CALABRIA</b>	Roads	<b>ANAS</b> - Construction of the variant to the town of Palizzi Marina, second functional lot
<b>SIRACUSA</b>	Maritime Works	<b>Autorità Portuale Mare Sicilia Orientale</b> New docks, Port of Augusta
<b>VICENZA</b>	Building	<b>Sviluppo Cotorossi SpA</b> - Office, commercial and residential complex called "Borgo Berga"
	Military	<b>US Navy</b> - Construction of the new High School
	Roads	<b>ANAS</b> - Completion of the Vicenza Ring Road
	Military	<b>US Army</b> - Framework Contract "MATOC Vicenza"
	Roads	<b>Autostrada BS VR VI PD</b> - Tollbooth of Montecchio Maggiore



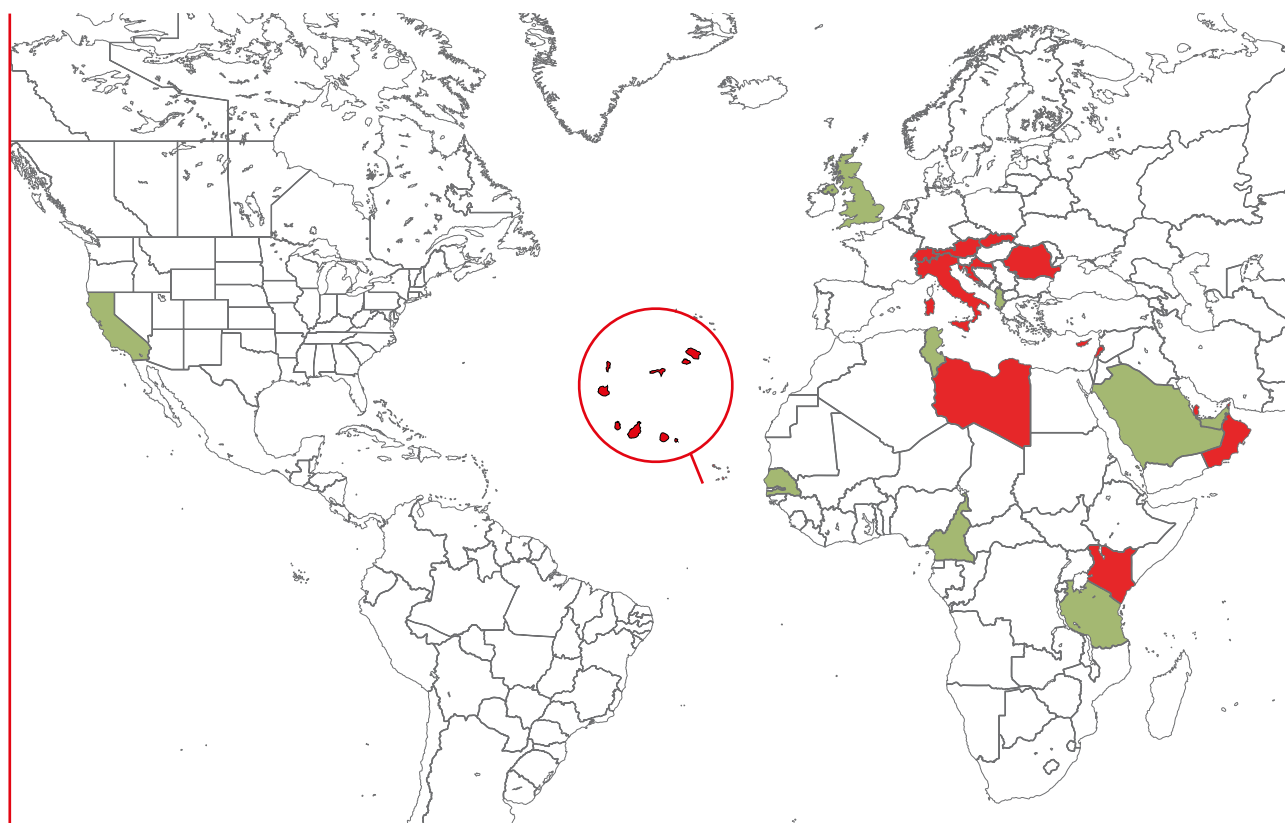
## IN THE WORLD

<b>AUSTRIA</b>	<b>Bridges/Tunnels</b>	<b>ASFINAG</b> - A26 Motorway, construction of a bridge over the Danube and connecting tunnels in Linz
<b>CYPRUS</b>	<b>Building</b>	<b>Cypeir Properties LTD</b> - Construction of the "Limassol Delmar" residential center
<b>DJIBOUTI</b>	<b>Military</b>	<b>US Navy</b> - Framework Contracts "MACC Djibouti" and "Mini MACC Djibouti"
<b>KENYA</b>	<b>Smart City</b>	<b>KoTDA</b> - Design and construction of the infrastructure for the development of Konza's new Smart City
<b>LIBYA</b>	<b>Building</b>	<b>LIFECO</b> - Industrial construction in Marsa Brega
<b>QATAR</b>	<b>Military</b>	<b>Ministry of Defense</b> - Infrastructural works and buildings
<b>ROMANIA</b>	<b>Military</b>	<b>US Navy</b> - Framework Contract "JOC Romania" in Deveselu
<b>SLOVAKIA</b>	<b>Railways</b>	<b>Železnice Slovenskej Republiky</b> - Modernization of the railway segment Devínska Nová Ves – Kúty – Slovakia / Czech Republic border
<b>SWITZERLAND</b>	<b>Building</b>	<b>Cern</b> - Construction of the new visitor center





















High Speed Line, second functional lot Brescia/Verona – Italy

# GEOGRAPHICAL PRESENCE



- OPERATIONAL STRUCTURE
- COMMERCIAL DEVELOPMENT STRUCTURE
- COMPANY
- BRANCH

ITALY	ALBANIA	AUSTRIA	CAPE VERDE	CYPRUS	KENYA	LEBANON	LYBIA	OMAN	QATAR	ROMANIA	SLOVAKIA	SWITZERLAND	TANZANIA	TUNISIA	U.A.E.	U.S.A.	U.K.
																	
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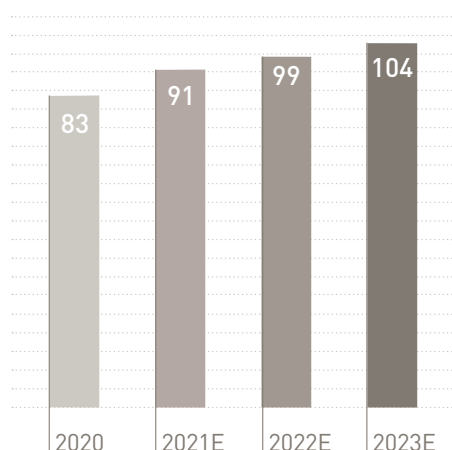




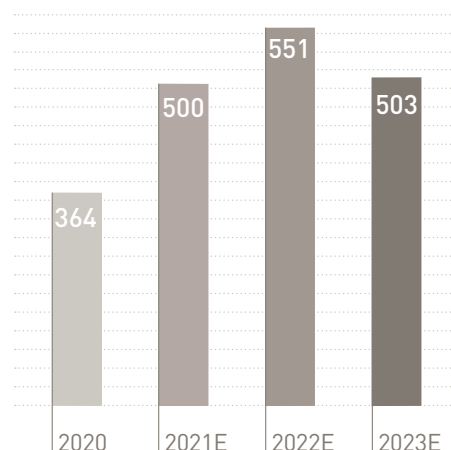
# FINANCIAL STATEMENTS 2020 AND 2021-2023 BUSINESS PLAN

## SUMMARY DATA in millions of Euro

### NET EQUITY

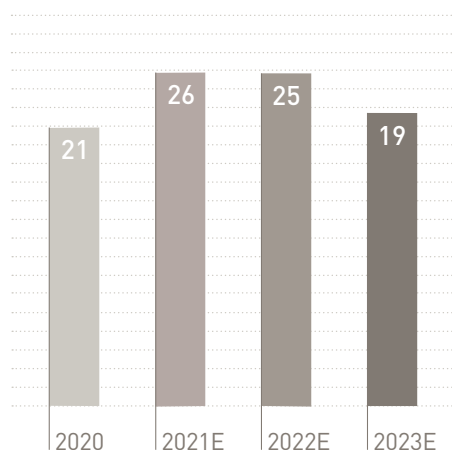


### VALUE OF PRODUCTION



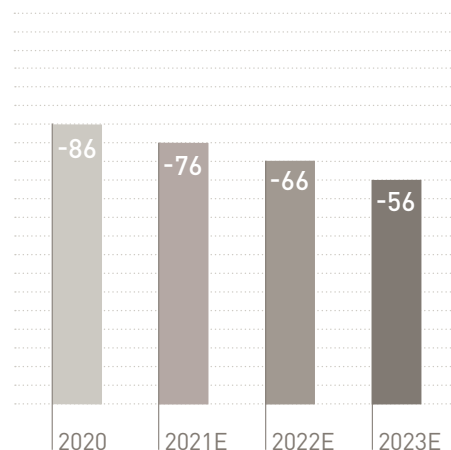
### EBIT

Result before taxes and financial charges



### NFP

Net financial position





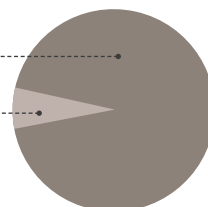


# ICM S.p.A. ORDER BACKLOG

**AS OF 12.31.2020 | TOTAL MILLIONS € 1,840**

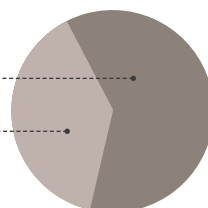
## BY ACTIVITY SECTOR

PUBLIC	mil. €	1,730	94.0%
PRIVATE	mil. €	110	6.0%



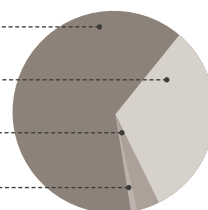
## BY AREA

ITALY	mil. €	1,017	55.3%
ABROAD	mil. €	823	44.7%



## BY TYPE

INFRASTRUCTURES	mil. €	1,302	70.8%
BUILDING	mil. €	528	28.7%
MAINTENANCE WORKS	mil. €	8	0.4%
PLANTS	mil. €	2	0.1%









# REGISTRATIONS OF UNLIMITED AMOUNT

CATEGORY		REGISTERED COMPANY
<b>OG01</b>	Civil and industrial buildings	<b>ICM S.p.A.</b>
<b>OG02</b>	Restoration and maintenance of immovable property subject to protection under the provisions concerning cultural heritage and environment	<b>ICM S.p.A.</b>
<b>OG03</b>	Roads, motorways, bridges, viaducts, etc.	<b>ICM S.p.A.</b>
<b>OG04</b>	Tunnels	<b>ICM S.p.A.</b>
<b>OG05</b>	Dams	<b>ICM S.p.A.</b>
<b>OG06</b>	Aqueducts, sewage systems, irrigations, etc.	<b>ICM S.p.A.</b>
<b>OG07</b>	Maritime works and draining works	<b>ICM S.p.A.</b>
<b>OG08</b>	Fluvial works, defense, hydraulic setting and reclamation	<b>ICM S.p.A.</b>
<b>OG11</b>	Technological plants	<b>ICM S.p.A.</b>
<b>OS09</b>	Plants for luminous signaling and traffic safety	<b>ICM S.p.A.</b>
<b>OS13</b>	Prefabricated structures in reinforced concrete	<b>SIPE S.p.A.</b>
<b>OS18-A</b>	Mounting of metal framing	<b>ICM S.p.A.</b>
<b>OS21</b>	Special structural works	<b>ICM S.p.A.</b>
<b>OS26</b>	Floorings and special superstructures	<b>ICM S.p.A.</b>
<b>OS28</b>	Thermal and conditioning plants	<b>ICM S.p.A.</b>
<b>OS30</b>	Internal electric, telephone, radiotelephone and television plants	<b>ICM S.p.A.</b>

**ICM S.p.A.** holds the certificate of qualification as a General Contractor in the 1st ranking.





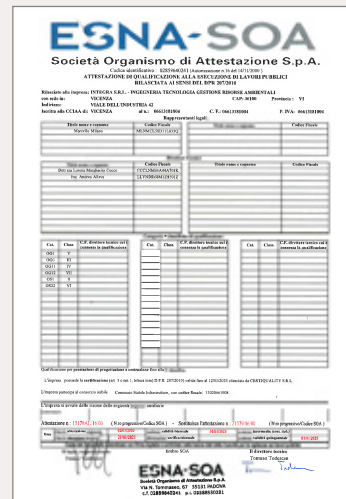




S.I.P.E.



## INTEGRA





Helical shape characterizing the  
Chiaia Station, Napoli Subway - Italy









Cern Science Gateway, new  
visitor center - Switzerland



Legoland - Water Park Gardaland,  
Castelnuovo del Garda, Verona - Italy



# HEADQUARTERS

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